

## **EmbodydanceSantaFe Meeting Minutes, 11/23/15**

**Location:** Home of Tracy Juechter, 1919 Morris Place, Santa Fe, NM 87505

**Present:** Ana Biele, John Bacon (facilitator), J Lynch, Guthrie Miller, Raphael Weisman, Tracy Juechter, Julie Glassmoyer (notetaker), Alec Walling

**Opening Wishes:** That we have a clear and functional plan for Sunday to carry us forward into sustainable profitability, amid a tone of harmony.

Consensus Statement was read.

CC Meeting Minutes from 11/16/15 were approved.

### **Next Meeting/Roles**

Time: Dec 7, 2015, 3 pm

Place: J's home, 727 Santa Ana. (340-474-9001). Ana will sub for Tracy J

Note taker: Guthrie

Facilitator: J

### **Ruth**

Ruth is withdrawing as the ED accountant in February, so we are now seeking a new bookkeeper. Best is someone who is tech-savvy and has good technology skills. It might be possible to divide the accounting duties (annual filings/ bookkeeping) amid more than one person.

We need a job description; Raphael will ask Ruth to write it.

### **Financial Status**

Comparing 2013 and 2014, costs were about equal (about \$45,000 per year). In 2014 ED operated at a loss of \$3136. January–October of 2015 the operating loss is \$2985. The attendance numbers are somewhat down. In 2014 there were 4440 attendees, while the number in 2015 (projected to full year) is 3920, a decrease of 12%. We are a volunteer organization at our core. John B remarked that raising awareness will help to improve operations. Likely, attendance will not increase until after the holidays. We discussed how each present (especially Board, CC, Facilitators, Coordinators) can contribute for the good of all, in the meantime.

## **DropBox**

Guthrie and Tracy J intended to have a stand-up discussion of this after this CC meeting closed.

## **Status of Tax Deductible Donation for End Of Year (form and announcements)**

A form has been created and was distributed last Thursday, although not all dancers took a form. A blog tag is now on web site, and displays on the front page. John C has not yet added a comment feature to the “blog.” Raphael will ask him to do so.

Ana and Alec have made announcements to invite donations, yet each aim to do so with respect for spiritual focus amid the dance space. There was some discussion about timing and wording for donations requests.

Guthrie again proposed that we connect the use of the web-purchased dance card with receiving an end-of-year acknowledgment of dance-card donations for tax purposes. For some, this will be a significant incentive to use a dance card, and allow us to raise the suggested donation to receive a card. The present \$10 per dance does not sustain the dance with the expenses and numbers we have now. There was a discussion of pricing for cards possibly changing in New Year, and checking in with the Community before any changes are made. Survey did not present a clear agreement to raise the price. J proposed that we table discussion on this until next meeting, to be effective the first of the year.

## **Thanksgiving with Kids**

This request was approved, and Raphael will request John C send an email to all to make the announcement. Going forward, the CC unanimously agreed that Dances falling on either Thanksgiving or Christmas day will be considered a Family Dance (include children).

## **Sunday Dance**

We refined polling J will be doing regarding the possibility of moving Sunday Dance to 12;30 pm. Total # in any given surveyed response will be recorded, along with those saying yes/no/indifferent.

## **Volunteer/reduce rate discussion**

J suggested we consider adding money-collection role to Coordinator job. This was not approved. Instead, all agreed that we will emphasize that CC, Board, Coordinators and Facilitators each do what they can to help when it is needed. Even arriving early to proactively pitch-in is encouraged. This will not be formerly scheduled, more organic.

Ana adds that Facilitators need to bring more assignments invite/coordinate the altar creation. Ana will give word of this to Facilitators.

### **Wave Reuse Discussion**

It was agreed that the Facilitator group will meet to discuss this and either invite CC to learn what is decided, or report back to CC.

### **Elimination of Free Dance for Service Volunteers**

Tracy J questions need to have this conversation; we can do on an individual basis given individual needs/abilities.

### **Opening up facilitation**

Guthrie proposed that we approach outside facilitators that are known to the community to ask them to facilitate occasionally on Sundays, with the intent of opening up and enlivening our facilitation, learning from others, and to cooperate/coordinate with other similar dance activities going on in Santa Fe. These would receive the same compensation that the ED facilitators receive. Guthrie proposed we start with approaching Gay Rathman, Tess Yong, and Chloe Goodman. Ana and Alec will take this proposal to the facilitators meeting for further consideration.

### **Update from Julie on Groups Contacted Regarding Sunday Dance**

Big Brothers & Sisters of SF: They are announcing via email.

Mountain Mommas: Awaiting reply to message.

SF Community Farm: Not deemed a helpful outreach.

Macaroni Kid: Will reply to request.

Chavez Center Youth Programs: Left message with them.

### **To Do**

Gather a Sunday Helper Group to brainstorm/engage...small group to generate contact list and publicize, (obtain and) distribute updated flyers, create a descriptive blog inviting children for FREE to Sunday Dance. (what groups? Community College per Ana tonight) *Tumbleweeds*, *Pasatiempo* (ongoing), *Daycares!* Preschools, Schools, Indian School Fraternities, Raphael has list from John Meade, Public Service Announcements

### **Volunteers for Sunday Help**

Guthrie, J, Tom, Dave, Raphael, Alec,

### **Miscellaneous**

An Email from Tracy C was shared with the CC, and Facilitators were encouraged to evaluate her proposal for a tiered pay scale for Facilitators depending on experience. This prompted a discussion of earlier suggestions to employ outside Facilitators and training of Facilitators.

Tracy passing dance post-it sheet to J

Submitted by,  
Julie Glassmoyer