

# EMBODYDANCE MEETING AGENDA & MINUTES

## JULY 15, 2014

9:14 AM HOME OF Ana Biele with consenses agreement read

### Agenda

*Budget*

*T-Shirts*

*CC membership*

*Coordinators*

*Bookkeeper*

*Independent Contractor Agreements*

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### Attendees

M Scher Dow, Neil Egan, Raphael Wiseman, Ana G. Biele

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### Scribe

M and Ana

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### Minutes

#### I. BUDGET

We cut specific items such as : Facilitator Music Reimburse \$1440; Angel Fund \$600 for immediate decrease of projections to the tune of \$2,040...leaving a possible loss of 2,353 at end of year.

Discussion ensued about how to generate:

Price Increase to \$12. per dance and \$80. per card (\$10 per dance) Beginning October 1st.

This will be submitted to the Board for their approval.

Question came up about Tracy's management fee...want to know specific deliverables...and possibly enlist her creativity on outreach to attract new people to dance.

OTHER IDEAS FOR CASH: ASK campaign generated by the Board

Also...talk of how to recruit new dancers

Marketing/Advertising Raphael will check Reporter///Ana will check Pasatiempo

Writing articles for local publications...and our website

Applying for grants...(The Pollination Project. org) was mentioned

MONEY PERSON has to be on point with giving out cards for "bring a friend" to return to dance...increasing number of dancers is also a way to grow ED

Giving out BIZ cards at every opportunity

Perhaps free t-shirts to new dancers as of Oct. 1st

Gift CC members/Coordinators t-shirts to wear at dance and out and about Sfe

## II. SELLING OF T-Shirts

CC members will sell T-shirts for \$10 each at the next 4 Thursday Night dances.

## III. CC MEMBERSHIP

Seven total are needed we have 4...The CC is requesting that a Facilitator and a Coordinator (rotating delegate) attend CC meetings. Perhaps it's time to make it mandatory as in a person is SCHEDULED TO ATTEND AS PART OF THEIR DELIVERABLES. We are shy of an ACTIVE PRESENT Board Member (rotating may be the way to have Board member present).

Additionally, we discussed talking with particular members of the dance community for recruitment and each of us will report back on possibilities. The process that will be used will be consensus of CC membership by the CC... then announcement at Thurs Big circle after dance... and confirmed at following CC meeting ~ everyone welcomed and encouraged for discussion.

Doug Webb expressed an interest in joining the Council. He is unable to attend meetings at the times we usually meet. We are exploring options for different times that might accommodate others interested in helping to manage the business of our dance community.

## IV. CO-ORDINATORS

We agreed to be in a consoling, inclusive and more patient role. However, the decisive and supportive step we recently took was seen as necessary and effective for all concerned to create more cohesion within the Embodysdance community. As more representatives (coordinators/facilitators/Board) from each group attend CC meetings, there will be a melding, integration and understanding that occurs.

## V. BOOKKEEPER AND Independent Contractor AGREEMENTS

CC discussed present bookkeeper and her request for more money...in the realm of budget cuts, we don't see the logic in giving her more money.

Discussion around the need for tracking the IC Agreements.It has been determined that anyone receiving compensation for services provided to Embodysdance is doing so as an independent contractor. In order to receive payment from ED, each person must provide a signed

Independent Contractor agreement to ED. No compensation will be given for month of July to any qualifying person until an Agreement has been executed. Facil/Coordinators accountable by holding checks until IC Agreements are submitted.

Next Meeting: Tuesday, July 29th, 9AM-11AM at Ana Biele's house

Facilitator: Neil Egan

Agenda planner: Ana Biele

Neil and Ana will formulate the agenda for next meeting